

**Guru Gobind Singh Indraprastha University** "A State University established by the Govt. Of NCT Delhi" Sector 16-C, Dwarka, New Delhi – 110078



## F. No.: GGSIPU/CCGPC/2023/ 699

Sub. Placement opportunity for students of GGSIP University of the batch passing out in year 2023 in the company "Learningshala".

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of placement opportunity for students of GGSIP University of the batch passing out in year 2023 in the company "Learningshala" for your reference and circulation to students to apply on given link by 11<sup>th</sup> August 2023.

Registration Link - https://forms.gle/QAhSuL29aZU7j4Bi9

Name of Company: Learningshala

Profile: Business Development Executive

Qualification: UG & PG, 2023 passing out batch only.

Joining: Immediate

The remuneration details entailed for PG:

| Location                        | Delhi                  |
|---------------------------------|------------------------|
| Components (in INR)             | Rs. 5,52,000 -5,76,000 |
| Basic Salary                    | Rs.24,000-26,000       |
| Official Travel Reimbursements* | Rs.1500                |
| Monthly Incentives*             | Rs.20,000              |
| Mobile*                         | Rs. 500                |
| Total amount per month          | Rs.46,000-48,000       |

## The remuneration details entailed for UG:

| Locations                       | Delhi                |
|---------------------------------|----------------------|
| Components (in INR)             | Rs.5,04,000-5,52,000 |
| Basic Salary                    | Rs.20,000-24,000     |
| Official Travel Reimbursements* | Rs.1500              |
| Monthly Incentives*             | Rs.20,000            |
| Mobile*                         | Rs. 500              |
| Total amount per month          | Rs.42,000-46,000     |

### **Job Description:**

- 1. Counseling Potential learners, helping them in planning their career path
- 2. Carry end-to-end sales cycle, which includes making phone calls, counseling, sales closing, and post-sales relationships.
- 3. Completing monthly enrolled targets
- 4. Maintaining a detailed database of all the interactions with candidates.

### What are we looking for?

- 1. Individuals having outstanding English (Written and Verbal) Communication skills
- 2. Hardworking and dedicated individual with a knack for sales
- 3. Can approach any situation with witness and calmness
- 4. Great listeners who can bond with prospective candidates by solving their queries
- 5. Passionate about delivering a high level of services to candidates at any time
- 6. Basic knowledge of Ms. Office

# LAST DATE FOR REGISTRATION IS 11<sup>th</sup>August 2023.

(Ms. Nisha Singh) Training and Placement Officer, CCGPC, GGSIP University